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## VanEck lists hedged version of QUAL ETF

**Sydney, 25 March 2019** – VanEck has listed a new ETF on ASX today, setting the pace for launching innovative and transparent investment products in Australia. The VanEck Vectors MSCI World ex Australia Quality (Hedged) ETF has listed with the trading code 'QHAL'.

QHAL is the hedged version of VanEck's highly successful quality international equities ETF 'QUAL' (VanEck Vectors MSCI World ex Australia Quality ETF), which has attracted over \$520 million in assets and has delivered strong returns to investors.

QHAL simply tracks a hedged version of the same index tracked by QUAL, which aims to capture the performance of the highest quality growth stocks from its parent index, the MSCI World ex Australia Index, on the basis of a quality score determined by MSCI based on three key fundamentals: 1. high return on equity; 2. stable year-on-year earnings growth; and 3. low financial leverage.

**Arian Neiron, VanEck Managing Director and Head of Asia Pacific, said:** "QHAL gives investors peace of mind that their returns won't be eroded by the impact of a strengthening Australian dollar. The decision to hedge your currency exposure is important as in the short to medium term a local currency appreciation can eat into returns from an international investment while a depreciation can enhance returns.

"VanEck is meeting rising demand for international investments and giving investors options. Some investors will choose to stay in unhedged equity investments, sitting comfortably with the risk of the currency appreciating over the short to medium term knowing that over the longer term currency fluctuations even out.

"As more money flows offshore, the hedging decision, which can depend on an investor's risk profile and the level of the Australian dollar, is becoming increasingly important. We are listening to what investors want and have now launched a hedged version of our successful QUAL ETF."

The latest VanEck ETF IQ report reveals that international equity exchange traded products were easily the most popular over the 12 months to 28 February 2019, with \$3.0 billion in net inflows, almost double the \$1.6 billion that flowed to Australian equities.



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“Investors are seeking greater growth opportunities in offshore equity markets, many of which have outperformed the Australian share market, including the US market. QUAL and QHAL give investors simple tools to diversify their portfolio by accessing quality international investments via hedged or unhedged options for a very low cost,” said Neiron.

Top holdings in QUAL and QHAL include Microsoft, Apple and Google, Walt Disney, Visa, Mastercard and Johnson & Johnson and Nestlé.

Fund	ASX code	Features	Management Costs
VanEck Vectors MSCI World ex Australia Quality (Hedged) ETF	QHAL	<ul style="list-style-type: none"><li>Tracks the MSCI World ex Australia Quality 100% Hedged to AUD Index</li><li>The Index aims to capture the performance of quality stocks from the, the MSCI World ex Australia Index, by identifying companies with high quality scores based on three three key fundamentals: high return on equity; stable year-on-year earnings growth; and low financial leverage.</li><li>All the benefits of ETFs including:<ul style="list-style-type: none"><li>Simple trading on the ASX</li><li>Liquidity</li><li>Transparent daily holdings</li><li>Cost effective</li></ul></li></ul>	0.43% p.a.

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QHAL invests in international markets. An investment in QHAL has specific and heightened risks that are in addition to the typical risks associated with investing in the Australian market. These include currency risks from foreign exchange fluctuations, ASX trading time differences and changes in foreign laws and regulations including taxation.

QHAL is indexed to a MSCI index. QHAL is not sponsored, endorsed, or promoted by MSCI, and MSCI bears no liability with respect to QHAL or the MSCI Index. The PDS contains a more detailed description of the limited relationship MSCI has with VanEck and QHAL.

#### About VanEck

Founded in 1955, VanEck was among the first asset managers helping investors achieve greater diversification through global investing. Today we are recognised for being a pioneer in global markets and for drawing on our experience to offer innovative solutions. We offer these solutions to individual investors and institutions, including endowments, foundations, pension plans and private banks.

With offices in key financial centres and regions including New York, Sydney, Shanghai, Frankfurt, Madrid and Zurich, VanEck offers investors broad investment reach with deep experience.

Further information about VanEck is available at [vaneck.com](http://vaneck.com) and [vaneck.com.au](http://vaneck.com.au)