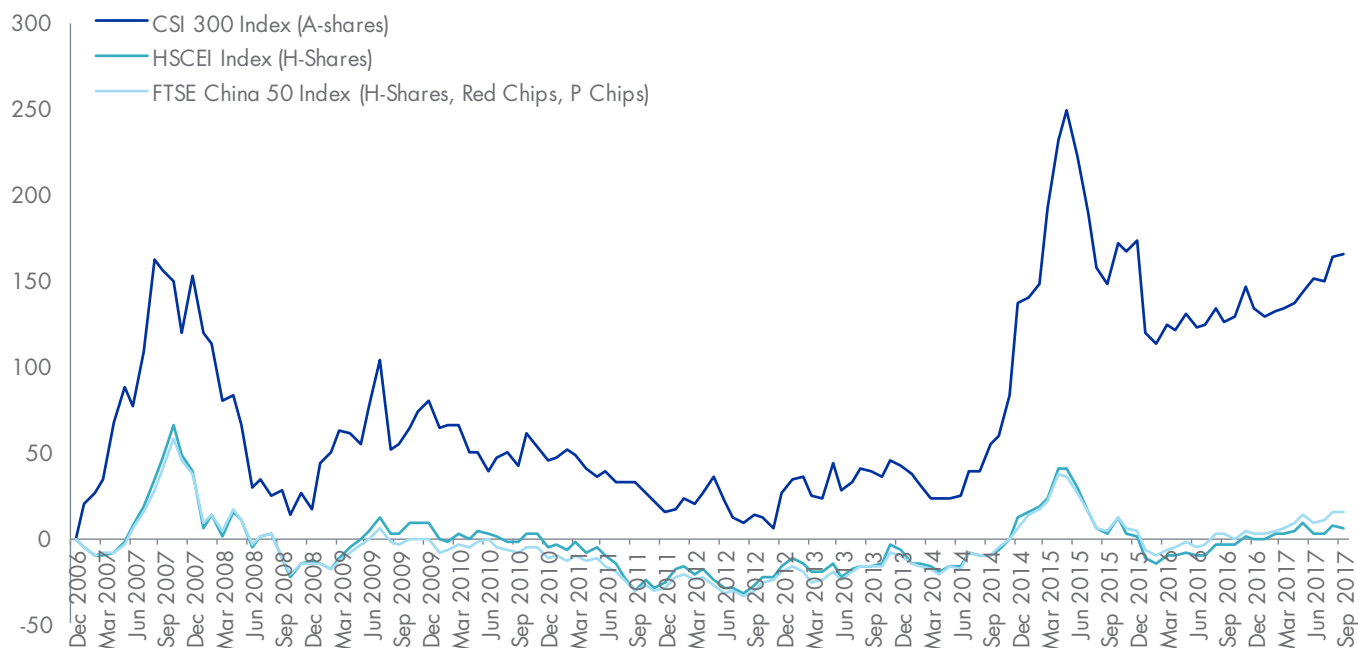


### Why China A-shares?

China A-shares are stocks listed on China’s Shanghai and Shenzhen Stock Exchanges and represent the complete ‘onshore’ mainland China economy. A-shares make up by far the largest component of China’s equity market. It is five times larger than all other China shares put together. Many emerging markets and China-focused funds provide exposure only to H-shares which are Chinese stocks listed in Hong Kongs because access to A-shares has until recently been restricted to Chinese nationals. The Chinese government is now opening up investment and trade opportunities for foreign investors to participate in equity capital markets. Including A-shares in a portfolio is the only way to get exposure to China’s complete mainland economic growth potential.

#### China A-shares have historically outperformed H-shares

Cumulative Index Returns: 31/12/2006 through 30/09/2017



#### Potential for diversification of international equity exposure

China A-shares have historically experienced lower correlations to broad market indices, compared to H-shares.

Correlations (31/12/2006-30/09/2017)	CSI 300 Index	HSCEI Index	FTSE China 50 Index	S&P 500® index	MSCI EAFE Index	MSCI Emerging Markets Index	S&P / ASX 200 Index
CSI 300 Index	1.00	0.57	0.53	0.27	0.23	0.38	0.18
HSCEI Index		1.00	0.98	0.22	0.38	0.73	0.48
FTSE China 50 Index			1.00	0.23	0.41	0.75	0.48
S&P 500 Index				1.00	0.77	0.38	0.35
MSCI EAFE Index					1.00	0.63	0.59
MSCI Emerging Markets Index						1.00	0.67
S&P / ASX 200 Index							1.00

Source: FactSet. Data as of 30 September 2017, and is in Australian dollars.

Past performance is not a reliable indicator of future performance. Index performance is not illustrative of CETF’s performance. An index is unmanaged and cannot be invested in directly. Index returns assume that dividends have been immediately reinvested and do not reflect CETF’s management costs and any fees or expenses incurred when trading on in the ETF on exchange. **Correlation** describes a complementary or parallel relationship between two investments.

## VanEck Vectors ChinaAMC CSI 300 ETF Performance History (%) as of 30/09/2017

	1 Month	3 Months	6 Months	1 Year	3 years	5 years
VanEck Vectors ChinaAMC CSI 300 ETF	0.63	5.21	13.31	16.63	17.92	16.83
CSI 300 TR CNY	0.95	5.87	14.15	18.06	19.56	18.48

Source: VanEck Index. Date as at 30 September 2017, and is in Australian dollars.

Past performance is not a reliable indicator of future performance. Index performance is not illustrative of CETF's performance. An index is unmanaged and cannot be invested in directly. Index returns assume that dividends have been immediately reinvested and do not reflect CETF's management costs and any fees or expenses incurred when trading on exchange. Performance figures for CETF are calculated after management costs and reinvestment of dividends, but do not reflect brokerage fees or the bid/ask spread from trading on exchange. CETF's performance returns reflect temporary contractual waivers and/or expense reimbursements. Most recent performance of CETF is available at [www.vaneck.com.au](http://www.vaneck.com.au) or by calling (02) 8038 3300.

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